**What Do You Know about Human Behavior?**

Mark T (true) or F (false) next to each statement to indicate your agreement.

\_\_\_\_\_ 1. People are inherently social.

\_\_\_\_\_ 2. People who are often silent are usually deep thinkers.

\_\_\_\_\_ 3. On average, men are better drivers than women.

\_\_\_\_\_ 4. Most managers prefer to use written communication (for example, memos).

\_\_\_\_\_ 5. There are certain aspects of personality that are common to all people.

\_\_\_\_\_ 6. More people who are high achievers come from an upper-middle-class background.

\_\_\_\_\_ 7. Women apparently have more intuition than men.

\_\_\_\_\_ 8. Introverts are more sensitive to abstract ideas and feelings than are extroverts.

\_\_\_\_\_ 9. Most people who are highly intelligent seem to be physically weak.

\_\_\_\_ 10. High-risk takers also seem to be high achievers.

\_\_\_\_ 11. People are more likely to attribute success to luck or breaks.

\_\_\_\_ 12. Those who smoke appear to take more sick days off from work than nonsmokers.

\_\_\_\_ 13. An appreciation for art or music appears to be inherited.

\_\_\_\_ 14. It appears that most people work primarily for money.

\_\_\_\_ 15. It seems that most great athletes are of below-average intelligence.

\_\_\_\_ 16. Very religious people seem to come mostly from poor backgrounds.

\_\_\_\_ 17. Seventy-five percent of the U.S. population apparently prefers to gather information   
 through intuition.

\_\_\_\_ 18. It appears that most blind people possess excellent hearing.

\_\_\_\_ 19. Most people who go to work for the government are low risk takers.

\_\_\_\_ 20. University professors have higher self-esteem than do members of any other   
 occupational group.

\_\_\_\_ 21. The best workers in an organization often produce two or three times as much work   
 as the poorest workers.

\_\_\_\_ 22. In social interactions, women look more at the other person than do men.

\_\_\_\_ 23. In the United States, there seems to be a greater emphasis on “fitting in” rather than   
 “standing out” in social situations.

\_\_\_\_ 24. Good leaders have become quite common in most organizations.

\_\_\_\_ 25. Attempting to influence the behavior of others is a natural human tendency.

\_\_\_\_ 26. Top-level executives appear to have a greater need for money than for power.

\_\_\_\_ 27. History suggests that most famous people were born of poor, hard-working parents.

\_\_\_\_ 28. One’s experiences as an infant and child tend to determine behavior in later life.

\_\_\_\_ 29. Work stress is undesirable and should be avoided whenever possible.

\_\_\_\_ 30. Most successful relationships support the notion that opposites attract.